

CHIEF EXECUTIVE OFFICER (CEO)

DIGITAL INFRASTRUCTURE IRELAND



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ABOUT DIGITAL INFRASTRUCTURE IRELAND

Digital Infrastructure Ireland (DII) is the collective voice of Ireland's digital infrastructure ecosystem. We represent a community of more than 80 partners spanning every stage of the digital infrastructure lifecycle — from design and construction through to operation, maintenance, and innovation.

DII's purpose is to represent, support, and champion our partners, driving growth and ensuring that Ireland's digital infrastructure remains globally competitive. Through advocacy, policy influence, education, research, and community building, we advance the sector's role in powering Ireland's economy, society, and sustainability agenda.

Key Facts:

- ICT and related services contribute €228 billion annually to Ireland's economy.
- Sector accounts for ~57% of service exports and 42% of all Irish exports.
- 11,445 people employed directly in Ireland by DII partner companies, and ~1.15m globally.
- 80+ partner companies with presence in 38 global cities.

MISSION AND VISION

Mission: Deliver impactful change for the industry through advocacy, policy influence, education, research, and community building.

Vision: Position Ireland as the premier destination for global digital infrastructure projects, and the trusted partner for designing, building, and supplying the infrastructure that powers Europe and beyond.



STRATEGIC GOALS & OBJECTIVES (2026–2028)

Digital Infrastructure Ireland's 2026–2028 strategy, "Partnerships for Progress", sets out five clear priorities:

1. Strengthening Ireland's Digital Infrastructure Ecosystem

- Advocate for recognition of data centres and digital infrastructure as essential national infrastructure.
- Support aligned policy and legislation to enable continued investment in cloud, AI, and digital transformation.
- Develop a sustainable and resilient national digital infrastructure roadmap.

2. Securing Cost Competitiveness & Ease of Doing Business

- Advocate for a competitive and predictable regulatory, energy, and tax environment.
- Support initiatives addressing energy grid constraints with practical, future-focused solutions.

3. Enhancing Industry Talent & Skills

- Expand leadership and skills programmes, including Emerging Leaders.
- Partner with training providers and funders to deliver subsidised and market-based training.

4. Building International Linkages

- Promote Ireland as a global centre for digital expertise and exports.
- Engage with EU and global policy forums such as EUDCA and the Climate Neutral Data Centre Pact.

5. Driving Sustainability & Social Impact

- Expand environmental initiatives like DCs for Bees.
- Champion industry-wide sustainability standards and practices.



THE OPPORTUNITY

Ireland is at a pivotal point in its digital journey. Global investment in AI-ready infrastructure is accelerating, but Ireland faces policy, power, and competitiveness challenges that threaten its status as a preferred destination for data centre investment.

At the same time, Ireland has built a globally respected ecosystem of expertise, from engineering consultancy to software design and hardware manufacturing, which is already influencing landmark projects worldwide.

The CEO of DII will be at the forefront of addressing these challenges and opportunities, ensuring Ireland remains competitive, sustainable, and internationally recognised as a hub for digital infrastructure excellence. The CEO will continue to position 'the Irish' at the front and centre in the rapidly growing global digital infrastructure sector.

DII is 11 years old and recently converted from a Limited Company to a Company Limited by Guarantee (not for profit). This change also saw a rebrand from Host in Ireland to Digital Infrastructure Ireland to be more representative of the member base and purpose of DII. The same transition has also seen the adoption of more partner led initiatives and workgroups such as policy and talent. Finally this change has seen the development of a Board of Directors to whom this role will report directly to. This new format allows for greater opportunity to grow the business in line with the industry both in Ireland and globally.

You will have the opportunity to work with many of the world's leading digital infrastructure companies to help influence policy, expand our membership and support the Digital Infrastructure Ireland ecosystem both in Ireland, across Europe and further afield.

You will have the opportunity to develop new self-sustaining revenue streams to better serve the industry, including developing an industry events arm and the potential to develop talent and training arm of the business.

You will have opportunities to develop the organisation in line with industry and partner needs.

You will work with an incredibly motivated and supportive team within Digital Infrastructure Ireland.



CEO

Role Specification

Key Responsibilities:

Strategic Leadership

- Spearhead the delivery and implementation of DII's 2026–2028 strategy.
- Provide vision, thought leadership, and advocacy on behalf of members

Stakeholder Engagement

- Represent DII in media, at events, and in public forums.
- Build and strengthen relationships with partners, government, regulators, and industry leaders.

Organisational Leadership

- Lead and manage staff and resources in line with DII's mission and values.
- Ensure robust governance and financial sustainability.
- Oversee core activity areas: Community, Events, Talent, and Policy.

Member Value & Growth

- Expand and diversify the membership, enhancing engagement and value creation.
- Develop impactful programmes and initiatives that reflect member needs.

Sustainability & Social Impact

- Drive DII's leadership in sustainability and biodiversity initiatives.
- Position DII as a role model for responsible industry practice.

Advocacy & Policy

- Influence government, regulators, EU bodies, and international forums on issues critical to digital infrastructure.
- Champion recognition of digital infrastructure as essential national infrastructure.

CEO

Candidate Profile

We are seeking a strategic, influential leader with a proven track record in complex, multi-stakeholder environments.

> Essential Experience

- Significant leadership experience at CEO, Director, or equivalent senior level.
- Strong understanding of infrastructure, technology, or related industries.
- Proven ability to engage stakeholders, influence people and negotiate.
- Hands-on leadership and willingness to get into the weeds.
- Track record of organisational growth, governance, and financial management.
- Excellent communication skills.

> Nice to Have

- Proven ability to engage with policymakers, regulators, and industry stakeholders at national and EU levels.
- Have a strong media and public profile.

> Personal Attributes

- Someone who gets things done.
- Commercially minded, pragmatic and action-oriented.
- Strategic thinker with vision and integrity.
- Collaborative, inclusive, and diplomatic.
- Resilient and capable of navigating complex challenges.
- Passionate advocate for Ireland's digital future.

CEO

Your Background

If you have experience running a membership-based or partner-funded organisation, including growing revenues and delivering tangible value to members, this is very attractive for this role.

If you are commercially minded, proactive and action-oriented, then this role could be a fit. You will be dealing directly with senior leaders across the membership and need to be comfortable representing DII with all stakeholders across the digital infrastructure sector in Ireland and abroad.

This role does require you to engage with regulators, the government and other senior stakeholders. Having exposure to this is great, but we also need someone who will be passionate about the development of our organisation and care deeply about growing our brand. This role will be fast-paced and impactful, and it needs someone who brings that energy. If you don't have a background in policy advocacy, this is okay, as you will bring fresh energy and a new perspective. This could be very exciting for us.

Practical Details

- **Location:** Dublin (with national and international travel as required).
- **Reporting Line:** To the Chair and Board of Digital Infrastructure Ireland.
- **Contract:** Full-time, permanent.

CEO

Package

> Salary

- €100,000 - €110,000

> Benefits

- Annual Leave Allowance - 20
- Expenses - Travel and events all covered
- Travel - Annual trips to various events, for example:
 - Kickstart Europe (Amsterdam)
 - DataCloud Global Congress (Cannes)
 - Platform Global (Antibes)
- Flexibility - based on a flexible 32-hour week - to be agreed through the recruitment phase, core hours, expectations and boundaries
- Bonus - up to 10% In year 1
- Social Events - Both community-based & internal social gatherings

APPLICATION PROCESS

To apply please send your CV to us at
michael.lantry@gempool.ie

For a confidential discussion, please **contact Michael Lantry** at michael.lantry@gempool.ie or call on +353 87 7546 331.

